ՄԻԱՄՆԱԿԱՆ ՔՆՆՈՒԹՅՈՒՆ 2019

ԱՆԳԼԵՐԵՆ

ውቴUS 8

Խմբի համարը	
Նստարանի համարը	

Հարգելի՜ դիմորդ

Խորհուրդ ենք տալիս առաջադրանքները կատարել ըստ հերթականության։ Ուշադիր կարդացե՛ք յուրաքանչյուր առաջադրանք և պատասխանների առաջարկվող տարբերակները։ Եթե Ձեզ չի հաջողվում որևէ առաջադրանքի անմիջապես պատասխանել, ժամանակը խնայելու նպատակով կարող եք այն բաց թողնել և դրան անդրադառնալ ավելի ուշ։

Ձեր առջև դրված թեստ-գրքույկի էջերի դատարկ մասերը ազատորեն կարող եք օգտագործել սևագրության համար։ *Թեստ-գրքույկը չի ստուգվում։ Ստուգվում է միայն պատասխանների ձևաթուղթը։*

Առաջադրանքները կատարելուց հետո չմոռանաք պատասխանները ուշադիր և խնամքով նշել պատասխանների ձևաթղթում։ Պատասխանների ձևաթղթի ճիշտ լրացումից է կախված Ձեր քննական միավորը։

Մաղթում ենք հաջողություն։

I. Կարդալ տեքստը և պատասխանել հարցերին՝ ընտրելով ճիշտ տարբերակը։ Read the text and answer the questions choosing the right answer.

Line Number

- 1. The purpose of the British royal family is procreation; its **prime** duty is to produce at
- 2. least one heir to the throne. Each heir has to provide a child that will guarantee the
- 3. survival of a monarchy that began with Athelstan, the first king of all-England in 926.
- 4. The relationship between the British royal family and the popular press is curious, to
- 5. say the least. In many respects the press has yet to realize that the royals are indeed the
- 6. goose that lays the golden egg. Royal scandals and divorces illustrated with tasteless
- 7. photographs and supported by the worst kind of journalistic excess have proved to be
- 8. more than the thing for **raising** newspaper circulations. The same papers that oozed
- 9. sentimentality over royal weddings, and drooled over idealized princesses, later went out
- 10. of their way to hound various royals into separation or divorce.
- Every photograph became a contribution to some new rumor; even private telephone
- 12. conversations were printed on the front page. What the press has yet to realize is that
- 13. such intrusions into the privacy of members of the royal family have also helped to
- 14. create an atmosphere in which the very existence of the monarchy has been called into
- 15. question. The prestige of the royal family has undoubtedly suffered. And how could this
- 16. not be the case when *their* lives have been turned into some so called absurd soap opera?
- Just the press feeds the illusion that the characters on television, those awful creeps in
- 18. "East Enders" and "Neighbours", are somehow "real people", so it has reduced the royal
- 19. family to the status of a series of cardboard characters. And if you are secretly thinking,
- 77. Turning to the states of a series of cardocard characters. This if you are secretly thinking,
- 60. "Well, that's what they are," anyway, perhaps you are just another victim of the illusion"
- There are real issues still to be debated about the role, and indeed the survival, of the
- 22. royal family, issues to which the popular press has hardly contributed. If the monarchy
- 23. should lose its constitutional role, the press will be largely to blame. And ironically it
- 24. will then have lost one of its main circulation boosters, and it will have killed off its
- 25. golden goose for good.
- 1 If monarchy should lose its constitutional role
 - a) it will mainly be the fault of the press.
 - b) the members of the family will blame it all on the Parliament.
 - c) there will start a war between the House of Lords and the House of Commons.
 - d) it will be the fault of the royals.
 - 2 The text mainly discusses the relationship between
 - a) the reporters and the editors of the popular press.
 - b) the British royal family and the press.
 - c) journalists and their neighbours.
 - d) editors-in chief and journalists.

3 Which word can best replace the word **prime** in paragraph 1? a) top quality b) excellent c) main d) important 4 Which statement is correct according to the text? a) The more royal scandals and royal divorces the more profit the journalists make. b) The more royal scandals and royal divorces the worse for the press. c) The more journalists, the more newspapers. d) The more newspapers are published the less benefit they make. 5 The press has yet to realize that the royals a) would like to feed the goose. b) are able to produce golden eggs. c) may destroy the goose that lays the golden eggs. d) are indeed beneficial. The word *raising* in line 8 means 6 a) standing b) increasing c) decreasing d) bringing up 7 The pronoun *their* in line 16 stands for a) the opera singers b) the reporters c) the editors d) the royal family 8 Which of the following is **NOT** true according to the text? a) Journalists never succeeded in making people believe everything they write about the members of the royal family. b) The prestige of the royal family has suffered. c) The press can influence the readers when they are speaking about the royal family. d) People are inclined to believe anything they read in newspapers about the royals. 9 The narrator assumes that a) the lives of the royals have been turned into soap operas by the press. b) the royals are fond of operas. c) our life has turned into a soap opera. d) the papers mainly write about the soap operas.

10 The	expression <i>for good</i> in line 25 means
b) j	never permanently for high quality good-for –nothing
_	ւել ճիշտ տարբերակը։ se the right option.
St. Berna hundreds dangerous	Freat St. Bernard Pass (11) Switzerland to Italy. The famous monastery of ard, which (12) in the eleventh century lies about a mile away. For of years St. Bernard dogs (13) the lives of travelers crossing the spass. Despite the new tunnel the number of the people who rashly attempt to cross the smally (14)
b) i	connects is connected has connected will be connecting
b) 1 c)	was founding has been founded was founded were founded
b) 1 c) 1	are saving have saved had saved saved
b) c)	would have increased will increase is increasing was increasing

arrived students living i Mayor	in in the arre	ry of Cambridge University (15) in 1209 when some students and scholars the little town of Cambridge after they (16) 60 miles from Oxford. These ad been students in Oxford where was constant trouble between them and the people the town. Then one day a student accidentally (17) a man of the town. The sted three students who were innocent and they (18) to death. In protest all the moved elsewhere, some coming to Cambridge, and so the new University
15		
13	a)	had begun
		has begun
		will begin
	,	began
	/	
16		
_	a)	have been walking
	b)	had walked
	c)	were walking
	d)	had been walking
17		
		killed
		was killed
		kills
	d)	was killing
10		
18		
	a)	sentenced
	b)	were sentenced
	c)	had been sentenced
	d)	will be sentenced
19		
19	,	
	a)	
		begins
	c)	began had began
	d)	had begun

	instein was born in Württemberg, Germany, on March 14, 1879. His family was Jewish	ı,
but v	as not very religious. However, later in life Einstein (20) very interested in hi	S
Juda	m. Einstein did not begin speaking until after age two. According to his younger sister	r,
Maja	"He had such difficulty with language that those around him (21) he (22	(,)
	neverto speak." When Einstein was around four, his father gave him	a
magi	etic compass. He tried hard to understand how the needle (23)seem to move	e
itself	so that it always pointed north. So Einstein became interested in studying science and	d
math	matics. His compass (24) him to explore the world.	
20		
	n) had become	
	b) has become	
	e) became	
	d) were becoming	
21		
	a) were fearing	
	b) feared	
	b) had feared	
	l) fear	
22		
	n) has learned	
	b) would learn	
	e) will learn	
	d) learns	
23		
_	a) was able	
	o) ought	
	e) must	
	d) could	
24		
	n) inspired	
	b) have inspired	
	e) inspires	
	d) was inspired	

25	"Is Jack the only relative of yours in this city?"
	"No, I have two cousins living herehim."
	a) except for
	b) beside
	c) except
	d) besides
26	"What did you think of the book?"
	"the books I've read, it was the most interesting."
	a) Of all
	b) From
	c) All
	d) All of
27	"My hat is the same colour yours." "You but the style is swite different."
	"Yes, but the style is quite different."
	a) than
	b) as
	c) like
	d) unlike
28	"Mrs. Williams is always beautifully dressed."
	"She wears nice clothes."
	a) so much
	b) so
	c) such a
	d) such
29	"What do you think about the project I introduced at the meeting yesterday?"
2)	"To tell the truth the more I thought about it I liked it. I think I'll vote against
	it"
	a) the less
	b) the more
	c) the least
	d) less
	,

30	"I'd like a meal somewhere."
	"There are a lot of pubs in the town, but only restaurants."
	a) a few
	b) a few of
	c) a little of
	d) little
31	"I can't stand this hot weather!"
	" Dreadful, isn't it?"
	a) Nor I can
	b) So can't I
	c) Neither can I
	d) So I can't
32	"Are you coming to the party with me?"
52	"I am sorry, I am too busy and I don't want"
	a) neither
	b) too c) also
	d) either
	d) Cities
33	"Does your sister help you with your English?"
	"Yes, she has English."
	<u> </u>
	a) good knowledges in
	b) better knowledge on
	c) a well knowledge of
	d) a good knowledge of
34	"I see you are not happy with your current position."
	"You are right. This job doesn't appeal to me and I am thinkingit."
	a) for changing
	b) to change
	c) of changing
	d) of how changing
35	"What does your grandpa look like?"
	"Well, he is quite handsome, though his going grey."
	a) hairs is
	b) hair are
	c) hairs are
	d) hair is

36 '	Do you like living alone?"
	Yes, and now I for myself."
	a) am used to cook
	b) used to cook
	c) used to cooking
	d) am used to cooking
37 '	'I'll buy the cake for David's birthday party."
	'And I'll be responsible the ice cream."
	a) with
	b) of
	c) to
	d) for
38 '	'Louise writes in Spanish very well."
	'She writes it asas she speaks it."
	a) good
	b) well
	c) best
	d) better
	որել համատեքստին համապատասխանող խոսքիմասային ձևը։ in the blanks with the word form that best fits each space.
fuels gar In s high. Fa and burn layer tall facto	ation started from the prehistoric times when man created the first fires. But it was the all revolution that gave birth to environmental pollution as we know it today brought people into conflict with the natural environment. The (40) of great factories and consumption of immense quantities of coal and other fossilive rise to air pollution. ome cities the air is so polluted that it is hard to breathe: the concentration of smoke is so ctories emit tons of (41) chemicals. Transport is a major user of energy as most of the world's petroleum. Cars produce exhaust fumes which destroy the ozone (42) the Earth from the dangerous rays of the Sun. Smoke pouring out of ory chimneys and traffic jams have become commonplace in any big city. Rivers and seased with industrial and nuclear waste, chemical (43) and pesticides. The of drinking water leaves much to be desired.
39	
a)	Industries
<i>'</i>) Industrial
· · · · · · · · · · · · · · · · · · ·	Industrious

d) Industrialization

40	
	a) emerged
	b) emergence
	c) emergency
	d) emergingly
41	
	a) harmful
	b) harmed
	c) harmless
	d) harming
42	
	a) protection
	b) protected
	c) protecting
	d) protective
43	
	a) fertilizes
	b) fertilizers
	c) fertilizing
	d) fertilization
	Չնտրել նախադասության բովանդակությանը համապատասխանող տարբերակը։ Choose the right option.
•	Choose the right option.
44	After Barlow was arrested, his wife and daughters were questioned by the policethey knew nothing about his business affairs.
	a) because of
	b) even though
	c) so that
	d) in spite
45	Natural silk is still highly prized the availability of similar artificial fabrics.
	a) nevertheless
	b) in spite of
	c) moreover
	d) however

46	Make sure you mix the ingredients well,	_you might get lumps in your cake.
	a) otherwise	
	b) provided	
	c) unless	
	d) yet	
47	wanting to see him again, she refused to	reply to his letters.
	a) Though	
	b) Although	
	c) In spite	
	d) Despite	
	, I	
48	Drinking wine in a dream means that you will exper-	ence happiness, drinking
	beer means that you will be disappointed.	
	a) for	
	b) therefore	
	c) whereas	
	d) as far as	
	2, 112 112 112	
49	exact statistics vary because of political	
	separate nation states are included in the official lists	3.
	a) Consequently	
	b) Although	
	c) In spite	
	d) Nevertheless	
50	You might be interested in learnings	peech pathologists help deaf people to
	speak clearly.	
	a) why	
	b) while	
	c) how	
	d) how often	

VI. Ընտրել ճիշտ փոխակերպված նախադասությունները։ Choose the correctly transformed sentences.

51

1. *Greg said, "I am sorry to interrupt you, Mary."* Greg told her that he was sorry to interrupt Mary.

2. Betty paused for a while and asked who that man was. Betty paused for a while and asked, "Who is this man?"

3. "Lily, take the posters to the teachers' room, please," the teacher said. The teacher asked if Lily took the posters to the teachers' room.

4. "Does George know you are leaving the day after tomorrow?" asked Pam. Pam asked if George knew I am leaving in two days' time.

5. *Kate said*, "Carla has been my best friend since our childhood." Kate said that Carla had been her best friend since their childhood.

52

1. The director asked the boys what they were doing there.

"What are the boys doing here?" the director asked.

2. "I'll come with you as soon as I am ready," she said.

She said she would come with me as soon as she was ready.

3. "Do you want to buy any second-hand books?" said Bill. Bill asked me to buy any second-hand books.

4. "I can lend you \$50," my aunt said to me, "and you can take your time about paying it back."

My aunt told me that she could lend me \$50 and I could take my time about paying it back.

5. His teacher said to him, "Come back in ten minutes. We are going to begin the discussion."

His teacher told him come back in ten minutes as we were going to begin the discussion.

53

1. She told she really didn't know where they had been.

"I really don't know where we were," she said.

2. "I don't know where Bill is living at the moment," said Nicky. Nicky said she didn't know where was Bill living then.

3. "I'm not going to worry about the money any longer," said Elaine. Elaine said she wasn't going to worry about the money any longer.

4. "What do you think of the hotel food?" I asked her.

I asked her what she thought of the hotel food.

5. "Are you thinking of changing flats?" I asked her. I asked her if she was thinking of changing flats.

1. He asked her if she had sold her car.

He asked her, "Have you sold your car?"

2. "Don't forget to buy some cheese, Daniel," said Christine.

Christine said that Daniel did not forget to buy some cheese.

3. "You mustn't smoke, Rick," says his mother.

Rick's mother forbade him to smoke.

4. Tom says to me, "I think it would be a good idea for you to see a doctor." Tom advised me to see a doctor.

5. *The mother asked him, "Why are your clothes so dirty?"* The mother asked him why his clothes were so dirty.

55

1. The doctor advised him to give up smoking.

The doctor says to him, "You should give up smoking."

2. The professor said, "The students missed a great deal last term."

The professor said that the students had missed a great deal last term.

3. Doctor Reagan asked, "How do you feel today?"

Doctor Reagan wanted to know how I felt that day.

4. "Will you be present at the conference tomorrow?" Jim asked Leo.

Jim asked Leo if he would be present at the conference the following day.

5. Frieda said, "Alan is back again. I am so glad!"

Frieda said Alan was back again and added that she was very glad.

VII. Տեղադրել բառերը համատեքստում՝ բովանդակությանը համապատասխան (տրված բառերից երկուսն ավելորդ են)։

Fill in each gap with an appropriate word from the list below (two odd variants are given).

56

Have you ever heard the sound of a hummingbird? They make a buzzing noise when they fly. They make this noise because they beat their wings so fast. They beat their wings up to 80 times a second. All that flapping makes a lot of _______. That's why we call them hummingbirds. Hummingbirds fly in a unique way. They move their wings so fast that they can ______. This means that they can stay in one spot in the middle of the air, like a helicopter. Sometimes they fly or hover upside down. They are the only bird that flies ______.

Hummingbirds are small. One type called the bee hummingbird is the smallest bird in the world. Bee hummingbirds ______ less than a penny. They are just a little bit bigger than bees. I guess that's where they get their name.

Bee hummingbirds build ______nests. They use cobwebs and bits of bark to make their homes. Their homes are only an inch around. This is big enough for their eggs though. Their eggs are smaller than peas.

1. hover 2. backward 3. weigh 4. mark 5. noise 6. birds 7. tiny

VIII. Ընտրել քերականորեն ճիշտ ձևակերպված հարցական նախադասությունները։ Choose the correctly formulated questions.

57

- 1. Are there any women drivers among your friends?
- 2. Donald ought to help his parents, shouldn't he?
- 3. Who did you go to the discotheque with?
- 4. It's five years since they graduated, haven't they?
- 5. He's not seen my bike anywhere, is he?

58

- 1. Must the students from the library borrow these books?
- 2. You never say what you're thinking, are you?
- 3. Do you know how many guests there were at the festival last night?
- 4. Don't forget to take your passport, do you?
- 5. I guess you'll be ready for the trip in an hour, won't you?

59

- 1. Did she suggest that an exception should be made?
- 2. The beauty of this picture consists in its balance of colours, isn't it?
- 3. Does your daughter play chess as well as your son does?
- 4. Why did the speaker accompany his words with strange gestures?
- 5. Don't forget to lock the door before going to bed, do you?

60

- 1. How old were you when you started school?
- 2. Free dishes used to be a big draw at the movie theaters, weren't they?
- 3. He'd been away from his wife for rather a long time, wouldn't he?
- 4. The capital of Hungary's worth visiting, isn't it?
- 5. Why didn't he stop to talk to you?

- 1. When do you think will they finish the operation?
- 2. Do you think they will be able to settle the problem tomorrow?
- 3. The Greens have to repair their holiday cottage, don't they?
- 4. Are you going to bring up details or not?
- 5. It's twenty years since they got married, aren't they?

IX.	Լրացնել	տեքստը՝	տեղադրելով	համապատասխան	նախդիրները/մակբայները
	(տրված տարբերակներից երկուսն ավելորդ են)։				
	T::11 · 41	•41 4	•4•	/ 1 1 • 1 1	(4 641 11)

Fill in the gaps with the prepositions/adverbs given below (two of them are odd).

62	
04	

There were patches of blue sky showing here and there _____ the clouds that had met and piled one above the other in the west facing her window.

She sat with her head thrown _____ upon the cushion of the chair, quite motionless, except when a sob came _____ into her throat and shook her, as a child who has cried itself to sleep continues to sob in its dreams.

She was young, _____ a fair, calm face, whose lines bespoke repression and even a certain strength. But now there was a dull stare in her eyes, whose gaze was fixed away off yonder into one of those patches of blue sky. It was not a glance _____ reflection, but rather indicated a suspension of intelligent thought.

1. through 2. up 3. off 4. back 5. over 6. with 7. of

X. Ընտրել այն նախադասությունները որոնցում կա ավելորդ բառ։

Choose the sentences with an odd word.

63

- 1. Among the five Great Lakes, only Lake Michigan is located entirely within the territorial boundaries of the United States.
- 2. I am not sure that whether Jack will be able to come or not.
- 3. Heathrow Airport which near London is the world's busiest international airport.
- 4. After having a quick shower, I set out to see the sights of the city.
- 5. Mabel made up her mind to get marry her beloved by all means.

- 1. More than a three thousand years ago, the Greek people developed a very sophisticated society.
- 2. Michael's sister insisted on to staying there till the rain had stopped.
- 3. Rush hour in a provincial town is certainly not so busy as in London, but even so there are plenty of people moving about.
- 4. Since childhood Picasso showed a strong interest in painting.
- 5. Eating food that has more calories than you use will make you to gain weight.

- 1. Chronic lack of sleep is partly responsible for the prevalence of such a problems as high blood pressure and diabetes.
- 2. Apart from animals, people also suffer from permanent, glaring lights, too.
- 3. Artificial lights disturb our inner clocks and that leads to sleep difficulties.
- 4. Light at night postpones release of the sleep hormone melatonin, and decreasing the amount of sleep time.
- 5. Healthy sleep is of overwhelming importance for the functioning of body and brain.

66

- 1. Mary Harris Jones, known as "Mother Jones", was a prominent figure in the labor movement at the turn of the century.
- 2. The students thanked to the professor for such an interesting report.
- 3. In terms of statistics, Belfast is the most safest city in the United Kingdom.
- 4. As I came nearer, I noticed the woman to talk to the policeman.
- 5. Children in the same family can grow and change in different ways depending on the traits they inherit.

67

- 1. An hour before the earthquake, domestic animals refused to go out indoors, and dogs howled and barked furiously.
- 2. The homeless were taken care of by some volunteers.
- 3. Mr. Derrick entered in the bank with a small package in his hand.
- 4. Through their Web sites, Internet booksellers let buyers to choose from an enormous selection of books.
- 5. The manager of the company told us that to gather in the hall.

XI. Տրված նախադասություններից որո՞նք են կրավորական սեռով ճիշտ ձևակերպված։ Choose the correctly formulated Passive constructions.

68

- 1. When dubbed into English, a lot of the original meaning of foreign films is lost in the translation.
- 2. The world-famous opera Aida was written by Verdi.
- 3. These books must have returned within a fortnight.
- 4. Alice badly hurt by his words.
- 5. He was fired for his irresponsibility.

- 1. Caprice No.24 in A minor has served as an inspiration for many prominent composers.
- 2. The golf match was postponed because of the heavy rain.
- 3. A fixed salary will be paid to you.
- 4. The students impressed by the professor's lecture.
- 5. They're going to perform Beethoven's *Fifth Symphony* next week.

- 1. The metallic ball to mix hot and cold water invented Alec Manoukyan.
- 2. Signals, signs, symbols and gestures may be found in every known culture.
- 3. Seven times a year the offices and banks in England are closed on a Monday.
- 4. Is your brother's shirt made of cotton?
- 5. He should have given up smoking years ago.

71

- 1. The modern European fashion of high heels comes from the Italian "chopine" style.
- 2. That hard work should not have been done alone.
- 3. No Nobel awards were presented at the beginning of World War II.
- 4. These flowers are watered every morning.
- 5. The Presidential motorcade was moving slowly through the Central Square.

72

- 1. Lemon juice has long been advised as an ingredient to maintain your hair.
- 2. Fashions in music, as in other things, have changed over the centuries.
- 3. The last violin made by Stradivari was called The Swan.
- 4. The whole family congratulated Sam on his new appointment.
- 5. The fence was knocked down by the horses.

XII. Համապատասխանեցնել բառերը և սահմանումները։ Match the words and their definitions.

73

- A) Aggression
- B) Sympathy
- C) Support
- D) Promotion
- feelings of anger and hatred that may result in violent behaviour
- 2) a move to a more important job in a company
- 3) encouragement or help that you give to somebody
- 4) the act of making something stay the same
- 5) feelings of pity and sorrow for someone else's misfortune

- A) Fantasy
- B) Stress
- C) Hostility
- D) Faith
- 1) a feeling of satisfaction
- 2) a worried or nervous feeling that makes you unable to relax
- 3) aggressive behaviour towards people or ideas
- 4) complete trust or confidence in someone or something
- 5) the act of imagining impossible or improbable things

- A) EnrichB) Encourage
- improve the quality or value of something, often by adding something to it
- C) Enable
- 2) make it possible for somebody to do something
- D) Endanger
- 3) publicize information or an event
- 4) put someone or something at risk
- 5) give somebody support or hope

76

- A) Receive
- 1) get something that is sent to you
- B) Accept
- 2) formally make a suggestion
- C) Admire
- 3) like and respect very much
- D) Deny
- 4) refuse to accept or admit something
- 5) say 'yes' to an invitation, offer, etc.

XIII. Համապատասխանեցնել նախադասության երկու մասերը։ Match the beginning and the end of the sentences.

77

- A) In the film we see him as a hopeful nine-year-old boy,
- B) The crew faced a horrifying realitytheir plane might
- C) After three days in space the three *Apollo* astronauts
- D) The film describes a 21st century where nuclear war has

- 1. dreaming of a bright future.
- 2. nearly reached the Moon.
- 3. showed its power on humanity.
- 4. never return to earth.
- 5. to live on the planets.
- 6. made the earth an unsafe place to live.

- A) She has been working at a primary school
- B) How important is the money for you
- C) What are you doing
- D) A lot of students have decided to study IT at university
- 1. as they think they can get well-paid jobs that way.
- 2. in order to get the job you want?
- 3. it's usually badly paid, but I like working with children.
- 4. definitely wouldn't want to do?
- 5. when you choose your future job?
- 6. for the last few years.

- A) Carver taught his students to see
- B) The Civil War freed the slaves,
- C) Carver had other good job possibilities
- D) He taught African American students at school as well as
- 1. how everything in nature was interrelated.
- 2. so he was responsible for an agricultural research program.
- 3. therefore his students created a laboratory.
- 4. but, in the end, he accepted the offer to teach agriculture at Tuskegee.
- 5. but it didn't teach them how to live as free people.
- 6. poor black farmers outside the school.

- A) His responsibilities included dealing with customers' problems
- B) *Eraline* is a modern, dynamic, middle-sized company
- C) Our products are not just good –
- D) I learnt to work

- 1. they are the best in the world.
- 2. and thinking about future budgets.
- 3. with an informal business culture.
- 4. the various branches of *Eraline*.
- 5. and to deal with customers.
- 6. but also arranges sales conferences.